

7c. Business written directly for your own insureds.....% Business accepted from other agents and brokers.....%

Percentage of business which is direct billed by carriers:

Auto_____% Homeowners_____% Commercial_____% Other_____%

8a. Name all Companies the applicant represents under direct Agent or Broker Agreements:

COMPANY	ADDRESS	DATE APPOINTED	LINES OF BUSINESS	VOLUME

8b. List General Agents, MGA's and Surplus Line Brokers with whom you place business:

NAME	LINES OF BUSINESS	COMPANIES USED	VOLUME

8c. State percentage of business written through:

Assigned Risk or State Fund Pools: _____% Risk Purchasing Groups:_____%

Risk Retention Groups: _____% Alien Non-Admitted Carriers:_____

%

9. Have any Companies, General Agents or other markets withdrawn from your agency in the past three years?

„ Yes „ No If yes, explain:_____

10. Name all companies for which the applicant act as G.A., Managing General Agent or Underwriting Manager:_____

11. Specify the maximum limit(s) the applicant is authorized to bind:

	AMOUNT		AMOUNT
Fire.....	\$ _____	Auto Physical Damage.....	\$ _____
General Liability.....	\$ _____	Homeowners.....	\$ _____
Auto Liability.....	\$ _____	Excess Liability.....	\$ _____

12a. Does agency specialize in writing any class of risk (Example: Auto Dealers, Contractors, Truckers, etc.)?

„ Yes „No If yes, what class:

12b. How long writing this class _____years.

12c. Percentage of Agency's Volume _____%

12d. What Markets used:_____

13a. **NUMBER OF STAFF:** **FULL TIME** **PART TIME**

Principals _____

Agents/Brokers/Solicitors (Not listed as principals) _____

Service/Raters _____

Accounting/Book keeping _____

Clerical/Filing _____

Independent Contractors (Not Salaried Employees) _____

Do you want coverage for them? „Yes „No

Other (explain) _____

Total _____

13b. Do persons responsible for the transaction of insurance speak and write English? „ Yes „ No
 What other languages are spoken in your office or with your clients? _____

14a. Does the agency utilize any form of computer or automation system? „ Yes „ No

14b. What type: „ In House „ Batch „ Manual „ Other - explain: _____

14c. Name of Automation Vendor: _____

14d. Name of Software System and Program: _____

14e. Version: _____ Date of Installation: _____

14f. „ Hardware: „ Single user „ Multi-user Number of Stations: _____

Please indicate functions performed:

- | | | |
|----------------------|-------------------------|-----------------|
| „ Accounting | „ Claims | „ Renewal Lists |
| „ Rating | „ MVR's | „ Applications |
| „ Policy Information | „ Policy Issuance | „ Financing |
| „ Word Processing | „ Other (explain) _____ | |

15. List all State approved or Professional Association sponsored insurance continuing education courses or seminars attended by agency Principal and Licensees during the past 12 Months:

16a. List all Professional Liability, "E & O" or Legal Expense insurance carried during the past five years. If none, state "NONE".

INSURANCE CO.	LIMITS OF LIABILITY	DEDUCTIBLE (IF ANY)	PREMIUM	INCEPTION M/D/Y	EXPIRATION M/D/Y	CLAIMS	
						YES	NO

16b. Retroactive Date of current policy: _____

17. Have any claim or suits been made during the past five years against the applicant or any of its predecessors in business, or any of the past or present partners, directors, officers, solicitors or employees?
 „YES „ NO (If yes, attach statement giving detail and status of each claim including dates, amount of claim, deductible, payments and open reserves.)

18. Is the applicant, after inquiry of each person proposed for insurance, aware of any circumstance, error, omission or offense which may result in a claim being made against the applicant or any of its predecessors in business, or any of the past or present partners, directors, officers, solicitors or employees?
 „YES „NO (if yes, attach explanation.)
19. Has any application for insurance on behalf of the applicant or any of its predecessors in business been declined or canceled, or renewal of such insurance been refused? „YES „NO (if yes, explain)
20. Has the applicant or any person or employee of any applicant proposed for insurance ever been subject to disciplinary action by any State licensing agency or other regulatory body? „ YES „ NO (If yes, attach explanation)
21. Indicate all Insurance Professional Association of which you are a member: „ IIAA „ PIA „ American Agents Alliance „ WAIB „ AAMGA „ NAPSLO „ Other_____
22. The undersigned being authorized by, and acting on behalf of the applicant and all persons concerned seeking insurance, has read and understands this application, and declares all statements set forth herein are true, complete and accurate. The undersigned further declares and represents that any occurrence or event taking place prior to the effective date of the policy applied for, which may render inaccurate, untrue or incomplete any statement made herein will be immediately reported in writing to the insurer. The undersigned acknowledges and agrees that the submission and the insurer's receipt to such written report, prior to the inception of the policy applied for, is a condition precedent to coverage.
23. The applicant accepts notice that any policy issued will: 1. Only apply on a "claims made" basis and that the deductible will apply to loss payment and (whether or not loss payment is made) to claims expense, as those terms are defined in the Policy; 2. Not insure against damages resulting from any claim or claim expense, as that term is defined in the policy, alleged to have occurred prior to the Inception Date of the policy unless the Underwriter shall agree to insure damages resulting from claim or claim expense alleged to have occurred prior to the inception Dated but after an agreed upon Retroactive Date, and;

THE LIMITS OF LIABILITY STATED IN THE POLICY INCLUDE THE COSTS OF CLAIMS EXPENSE AND MAY BE REDUCED OR EXHAUSTED BY SUCH COSTS AND IN SUCH EVENT THE UNDERWRITERS SHALL NOT BE LIABLE FOR THE COSTS OF CLAIMS EXPENSE FOR THE AMOUNT OF ANY JUDGMENT OR SETTLEMENT TO THE EXTENT THAT SUCH EXCEEDS THE LIMITS OF LIABILITY OF THE POLICY. IF THERE IS A DEDUCTIBLE AMOUNT SHOWN IN THE DECLARATIONS, CLAIMS EXPENSE COSTS INCURRED IN THE DEFENSE OF ANY CLAIM WILL BE APPLIED AGAINST THE DEDUCTIBLE AMOUNT.

The applicant hereby authorizes the Underwriters, and/or their representatives by signing this application, to contact any prior insurer and obtain any details, or prior loss information, or obtain any other information from any source including consumer credit information, which the Underwriters deem important in the underwriting of the insurance applied for by this application.

It is agreed that the signature to this form does not bind the Underwriters nor the applicant to complete this insurance.

Name of Applicant _____ **Dated:** _____

Signature of Owner, Partner or President

Title