



f. Indicate the approximate percentage of gross billable dollars from practice devoted to:

Admiralty/Maritime _____%	Corporate (general) _____%	Real Estate _____%
Anti-Trust/Trade Reg. _____%	Corp. Mergers/Acquisitions _____%	Closings _____%
Banking _____%	Criminal _____%	Escrow/Title _____%
Bankruptcy _____%	Domestic Relations _____%	Syndication/Development _____%
BI/PI Defendants _____%	Entertainment _____%	Securities Law*:
BI/PI Plaintiffs:	Estate/Probate/Trust _____%	Federal SEC _____%
Anticipated fees per case	International Law _____%	State _____%
less than \$25,000 _____%	Labor _____%	Private Placements _____%
Anticipated fees per case	Litigation:	Bonds _____%
greater than or equal to	Plaintiff _____%	Taxation _____%
\$25,000 _____%	Defense _____%	Preparation _____%
Collection/	Municipal _____%	Opinions _____%
Repossession _____%	Oil and Gas _____%	Other** _____%
Communications _____%	Public Utilities _____%	_____ %
Copyright/Patent/TM _____%		
		TOTAL INCOME: 100%

\* Complete Securities Supplement.

\*\* Over 5% Specify.

g. Are any major changes foreseen in the percentage shown in question (f) for the current fiscal year?..... [ ] Yes [ ] No  
If yes, please provide narrative details on a separate attachment.

h. Specify the firm's total gross revenues:

Last fiscal year: From \_\_\_\_\_ to \_\_\_\_\_ Gross Revenues \$ \_\_\_\_\_  
Estimate current fiscal year: >From \_\_\_\_\_ to \_\_\_\_\_ Gross Revenues \$ \_\_\_\_\_

i. Is any lawyer listed in the Insured Supplement serving as a director, officer or partner of or exercising any fiduciary control over any entity other than the firm? ..... [ ] Yes [ ] No  
If yes, complete the Outside Interests Supplement

**REFER TO POLICY EXCLUSIONS REGARDING THESE ACTIVITIES**

j. Other than those positions referenced in question (i), does the firm or any lawyer or employee of the firm ever invest in the business of a client? ..... [ ] Yes [ ] No  
If yes, please provide on separate attachment full details of such relationship.

**REFER TO POLICY EXCLUSIONS REGARDING THESE ACTIVITIES**

k. Except as listed in question i and j, does the firm or any of its members engage in any occupation, business or profession other than the practice of law? ..... [ ] Yes [ ] No  
If yes, please provide narrative details on a separate attachment.

l. (i) Are custodial accounts (i.e., money, securities and other property held on behalf of clients) audited by an independent, outside auditor? ..... [ ] Yes [ ] No

(ii) Are two signatures required for all withdrawals of funds from custodial accounts?..... [ ] Yes [ ] No

m. With respect to the total of all custodial accounts other than retainer fees, what is the average dollar amount and the maximum dollar amount held or maintained on behalf of the firm's clients?

Average: \$ \_\_\_\_\_ Maximum: \$ \_\_\_\_\_

n. Does the firm maintain a fidelity bond covering all employees? ..... [ ] Yes [ ] No

o. (i) Please describe by separate attachment the firm's procedures for the acceptance of new business including conflict of interest checks and who has the authority to accept new business.

(ii) Does the firm make use of engagement letters with its new clients? ..... [ ] Yes [ ] No

**3. HISTORY**

a. Over the past five years, has the Firm opened or closed any branch office or had a single loss of 25% or more of the lawyers of the Firm? ..... [ ] Yes [ ] No  
If yes, please provide details by separate attachment.

- b. (i) Has the firm or any predecessor firm or any lawyer listed in the Insured Supplement ever had any insurance company or Lloyd's decline, cancel, refuse to renew or accept only on special terms any professional liability insurance? ..... [ ] Yes [ ] No  
 If yes, please explain: \_\_\_\_\_
- (ii) Has any lawyer listed in the Insured Supplement ever been the subject of a reprimand or disciplinary action or refused admission to the Bar? ..... [ ] Yes [ ] No  
 If yes, please explain on a separate attachment.
- (iii) During the past seven years, has any professional liability claim or suit been made against any lawyer listed in the Insured Supplement or against the firm or any predecessor firm? ..... [ ] Yes [ ] No  
 If yes, a SUPPLEMENTAL CLAIM INFORMATION form must be completed for each claim.
- (iv) After inquiry, does the firm or any person proposed for this insurance have knowledge of any incident, circumstance, act, error, omission or personal injury which may give rise to a claim? ..... [ ] Yes [ ] No  
 If yes, provide a complete description of each on a separate attachment. It is agreed that if there be knowledge of any such incident, circumstance, error, omission or personal injury, any claim subsequently emanating therefrom shall be excluded from coverage under the proposed insurance.
- c. Please provide a list by separate attachment of all clients that represent 5% or more of the firm's total billable dollars or contribute \$1,000,000 or more to the firm's income annually.
- d. List lawyers professional liability insurance carried for each of the past five years. IF NONE, STATE NONE.

Inception	Expiration	Insurance Company	Policy No.	Limit of Liability	Deductible	Premium
From _____	To _____	_____	_____	_____	_____	_____
From _____	To _____	_____	_____	_____	_____	_____
From _____	To _____	_____	_____	_____	_____	_____
From _____	To _____	_____	_____	_____	_____	_____
From _____	To _____	_____	_____	_____	_____	_____

NOTICE TO APPLICANT: The coverage applied for is SOLELY AS STATED IN THE POLICY, which provides coverage on a "CLAIMS MADE" basis for ONLY THOSE CLAIMS THAT ARE FIRST MADE AGAINST THE INSURED DURING THE POLICY PERIOD unless the extended reporting period option is exercised in accordance with the terms of the policy.

Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance containing any false information or conceals, for the purpose of misleading, information concerning any fact thereto commits a fraudulent insurance act, which is subject to criminal and civil penalties.

WARRANTY: I warrant to the Insurer, that I understand and accept the notice stated above and that the information contained herein is true and that it shall be the basis of the policy of insurance and deemed incorporated therein, should the Insurer evidence its acceptance of this application by issuance of a policy. I authorize the release of claim information from any prior insurer to Shand Morahan & Company, Inc., **Ten Parkway North, Deerfield, Illinois 60015.**

\_\_\_\_\_  
 Name of Applicant

\_\_\_\_\_  
 Title (Officer, partner, etc.)

\_\_\_\_\_  
 Signature of Applicant

\_\_\_\_\_  
 Date

SIGNING this application does not bind the Applicant or the Insurer or the Underwriting Manager to complete the insurance, but one copy of this application will be attached to the policy, if issued.





**SECURITIES SUPPLEMENT  
APPLICATION FOR LAWYER'S PROFESSIONAL LIABILITY INSURANCE**

**(Complete Only if the Firm does Securities Offerings, Private Placements or Bond Work)**

FIRM: \_\_\_\_\_

1. Indicate the approximate amount of billable dollars derived from securities exempt and non-exempt work including federal SEC, state securities, private placements and bonds: \$ \_\_\_\_\_
2. Briefly describe your SEC practice qualifications including whether any lawyers of the Firm involved in such activities have in the past been SEC staff members, practiced before the SEC or been cautioned or disqualified by the SEC. Provide narrative by separate attachment.
3. (a) Indicate by a check those procedures employed by the Firm in security (exempt and non-exempt) matters including private placements and bonds:
 

Investigate client	_____	Check on federal reporting systems for prior criminal convictions	_____
Investigate other participants	_____	Court/regulatory investigation	_____
Investigate other professionals	_____	SEC filings filed and in order	_____
Checklist	_____	Check on tax opinion	_____
On-site inspections	_____	Render tax opinion	_____
Review of corporate character	_____	Check on prior injunctive actions in the SEC	_____
Check on feasibility study	_____		
- (b) If the firm uses procedures other than those listed in 3(a) above, please describe by separate attachment.
4. Using the chart on the following page, list securities offerings (exempt and non-exempt), private placements and bond offerings handled in the past two years including the year, name of insurer, type of transaction, type of business, underwriter, accountant, dollar size of offering and party represented by Firm.

I/We understand information submitted herein becomes a part of my/our professional liability application and is subject to the same representations and conditions.

\_\_\_\_\_  
Name of Applicant\*

\_\_\_\_\_  
Title

\_\_\_\_\_  
Signature of Applicant\*

\_\_\_\_\_  
Date

**\*MUST BE SIGNED BY A MEMBER OF THE FIRM'S MANAGEMENT COMMITTEE OR GOVERNING BODY.**



- o DEERFIELD INSURANCE COMPANY
- o EVANSTON INSURANCE COMPANY
- o ESSEX INSURANCE COMPANY
- o MARKEL AMERICAN INSURANCE COMPANY
- o MARKEL INSURANCE COMPANY

**SUPPLEMENTAL CLAIM INFORMATION FOR  
 LAWYERS PROFESSIONAL LIABILITY INSURANCE  
 (Claims Made and Reported Basis)**

**APPLICANT'S INSTRUCTIONS:**

1. Answer all questions. If more details are required, please attach a separate sheet.
2. Application must be signed and dated by owner, partner or officer.
3. This form is to be completed by Applicant who has been involved in any claim or suit or aware of an incident which may give rise to a claim.
4. **Complete one form for each claim or incident.**
5. PLEASE READ CAREFULLY THE STATEMENTS AT THE END OF THIS APPLICATION.  
 (PLEASE TYPE OR PRINT)

**APPLICANT INFORMATION**

- a. Firm Name: \_\_\_\_\_
- b. Claimant Name: \_\_\_\_\_
- c. Name of Individual(s) at Firm Involved in Claim: \_\_\_\_\_
- d. Indicate whether: \_\_\_\_\_ Claim/Suit, or \_\_\_\_\_ Incident
- e. Date of alleged error: \_\_\_\_\_ Date of claim: \_\_\_\_\_
- f. Additional defendants: \_\_\_\_\_
- g. **IF CLOSED:** Total Loss Paid including Deductible: \$ \_\_\_\_\_  
 Indicate whether \_\_\_\_\_ Court judgment, or \_\_\_\_\_ Out of court settlement
- IF PENDING:** Claimant's settlement demand? \$ \_\_\_\_\_  
 Defendant's offer for settlement? \$ \_\_\_\_\_  
 Insurer's loss reserve? \$ \_\_\_\_\_  
 Deductible? \$ \_\_\_\_\_  
 Is claim in Suit? [ ] Yes [ ] No If yes, Amount asked in summons? \$ \_\_\_\_\_
- h. Name of Insurer: \_\_\_\_\_
- i. Description of claim: (Provide enough information to allow evaluation, and use reverse side if additional space is required.)  
 (i) Alleged act, error or omission upon which Claimant bases claim: \_\_\_\_\_  
 \_\_\_\_\_  
 (ii) Description of case and events: \_\_\_\_\_  
 \_\_\_\_\_  
 (iii) Description of the type and extent of injury or damage allegedly sustained: \_\_\_\_\_  
 \_\_\_\_\_
- j. Firm's evaluation of likelihood of liability: \_\_\_\_\_
- k. Explain what action has been taken by the firm to prevent recurrence of the same type of claim.

I/We understand information submitted herein becomes a part of my/our professional liability application and is subject to the same representations and conditions.

\_\_\_\_\_  
 Name of Applicant\* Title (Officer, partner, etc.)

\_\_\_\_\_  
 Signature of Applicant\* Date

**\*MUST BE SIGNED BY A MEMBER OF THE FIRM'S MANAGEMENT COMMITTEE OR GOVERNING BODY.**

- o DEERFIELD INSURANCE COMPANY
- o EVANSTON INSURANCE COMPANY
- o ESSEX INSURANCE COMPANY
- o MARKEL AMERICAN INSURANCE COMPANY
- o MARKEL INSURANCE COMPANY

## DISCLOSURE NOTICE OF TERRORISM INSURANCE COVERAGE AND ELECTION FORM

RE:  
Risk ID. No.:

You are hereby notified that under the Terrorism Risk Insurance Act of 2002 (the "Act"), effective November 26, 2002, that you now have a right to purchase insurance coverage for losses arising out of acts of terrorism, as defined in Section 102(1) of the Act ("Terrorism Coverage"): The term "act of terrorism" means any act that is certified by the Secretary of the Treasury, in concurrence with the Secretary of State, and the Attorney General of the United States—to be an act of terrorism; to be a violent act or an act that is dangerous to human life, property; or infrastructure; to have resulted in damage within the United States, or outside the United States in the case of an air carrier or vessel or the premises of a United States mission; and to have been committed by an individual or individuals acting on behalf of any foreign person or foreign interest, as part of an effort to coerce the civilian population of the United States or to influence the policy or affect the conduct of the United States Government by coercion.

You should know that Terrorism Coverage required to be offered by the Act for losses caused by certified acts of terrorism is partially reimbursed by the United States under a formula established by federal law. Under this formula, the United States pays 90% of covered terrorism losses exceeding the statutorily established deductible paid by the insurance company providing the coverage. The premium charged for this Terrorism Coverage is provided below and does not include any charges for the portion of loss covered by the federal government under the Act.

### **SELECTION OR REJECTION OF TERRORISM INSURANCE COVERAGE**

**PLEASE ENTER "X" IN ONE OF THE BOXES BELOW AND SIGN AND DATE WHERE INDICATED BELOW.**

**Florida, Georgia and Oklahoma Applicants:** Please be advised that in the event a policy is purchased, the policy premium will include a 1% surcharge for Terrorism Coverage unless you elect to decline Terrorism Coverage. You need to enter an "X" below if you wish to decline Terrorism Coverage.

	I hereby elect to purchase the Terrorism Coverage required to be offered under the Act. I understand that my policy premium will include a 3% surcharge for this coverage.
	I decline to purchase the Terrorism Coverage required to be offered under the Act. I understand that my policy will be endorsed to exclude the Terrorism Coverage required to be offered under the Act.

\_\_\_\_\_  
Name of Applicant

\_\_\_\_\_  
Title (Officer, partner, etc.)

\_\_\_\_\_  
Signature of Applicant

\_\_\_\_\_  
Date

SIGNING this Disclosure Notice does not bind the Applicant or the Insurer or the Underwriting Manager to complete the insurance.