



**LIMITS AND DEDUCTIBLES**

10. Limit requested:

- \$100,000/\$300,000   
  \$200,000/\$600,000   
  \$250,000/\$500,000   
  \$500,000/\$500,000  
 \$500,000/\$1,000,000   
  \$1,000,000/\$1,000,000   
  \$1,000,000/\$2,000,000   
  \$2,000,000/\$2,000,000  
 \$3,000,000/\$3,000,000   
  \$4,000,000/\$4,000,000   
  \$5,000,000/\$5,000,000   
  \$6,000,000/\$6,000,000  
 \$7,000,000/\$7,000,000   
  \$8,000,000/\$8,000,000   
  \$9,000,000/\$9,000,000   
  \$10,000,000/\$10,000,000  
 Other:

11. Deductible requested:

- \$0     \$1,000     \$2,000     \$2,500     \$3,000     \$4,000     \$5,000     \$10,000  
 \$15,000     \$20,000     \$25,000     \$35,000     \$50,000     \$100,000     Other:

12. Annual aggregate deductible:

- Currently have     Interested in quotation

13. Deductible applies to damages only:

- Currently have     Interested in quotation

**GENERAL INFORMATION**

14. Is your firm engaged in the full-time, private practice of law?.....  Yes  No  
*If no, please provide details.*

15. What is the total number of your attorney and non-attorney staff?

- a. Full-time.....  
 b. Part-time.....

16. Please list all attorneys associated with your firm (*include yourself if you are an individual*). Use the following position designations (*attach a separate sheet if additional space is needed*).

O = Owner/Officer/Shareholder/Member  
 A = Associate practicing for your firm  
 P = Partner of the Partnership

S = Sole Proprietor  
 OC = Of Counsel Attorney of your firm  
 CA = Attorneys on contract or per diem

EA = Employed practicing attorneys of the firm not otherwise designated  
 RP = Retired partners of your firm

Name	Position (see key)	Month/Year Admitted to Bar	State(s)	Month/Year Joined the Firm	Annual Hours Worked (OCs, CAs, RPs or Part Time only)	Attended ethics or loss prevention related CLE during the past 12 months?
						<input type="checkbox"/> Yes <input type="checkbox"/> No
						<input type="checkbox"/> Yes <input type="checkbox"/> No
						<input type="checkbox"/> Yes <input type="checkbox"/> No
						<input type="checkbox"/> Yes <input type="checkbox"/> No
						<input type="checkbox"/> Yes <input type="checkbox"/> No
						<input type="checkbox"/> Yes <input type="checkbox"/> No
						<input type="checkbox"/> Yes <input type="checkbox"/> No
						<input type="checkbox"/> Yes <input type="checkbox"/> No
						<input type="checkbox"/> Yes <input type="checkbox"/> No
						<input type="checkbox"/> Yes <input type="checkbox"/> No

*If you have more than 10 attorneys, please complete on a separate sheet.*

17. Please indicate the number of non-attorney staff you currently employ in each of the following areas:

Law Clerks	Paralegals	Investigators	Patent Agents	Title Agents*	Abstracters	Other Clerical	Total Non-Attorney Staff

\*Complete the Title Agency Supplement

18. Please complete the following chart for the applicable fiscal year (if you are newly established, please provide the best estimate for the current fiscal year only):

	Gross Income	Net Income (before payment of bonuses, salaries, and other remuneration)
Estimate for Current Fiscal Year	\$	\$
Actual for Immediate Past Fiscal Year	\$	\$
Actual for Second Previous Fiscal Year	\$	\$

19. Please complete the following chart based upon either your  gross revenue or  billable hours (check one). The total must equal 100%.

Area of Practice	Percentage of Practice	Area of Practice	Percentage of Practice
Administrative	%	Foreign	%
Admiralty-Defense	%	Health Care	%
Admiralty-Plaintiff	%	Immigration/Naturalization	%
Anti-trust/Trade Regulation	%	Insurance Coverage	%
Appellate	%	Investment Counseling/Money Management	%
Arbitration/Mediation	%	Labor Law-Management	%
Aviation	%	Labor Law-Union	%
Banking/Financial Institutions* (F.I. Practice Supplement)	%	Labor Litigation-Defense	%
Bankruptcy* (Bankruptcy & Collections Supplement)	%	Labor Litigation-Plaintiff	%
BI/PI Defendant General Liability	%	Litigation-General-Defense	%
BI/PI Defendant Medical Malpractice	%	Litigation-General-Plaintiff* (Plaintiff Practice Supplement)	%
BI/PI Defendant Other	%	Mergers & Acquisitions	%
BI/PI Defendant Products Liability	%	Municipal/Governmental-Other	%
BI/PI Plaintiffs General Liability* (Plaintiff Practice Supplement)	%	Municipal/Governmental-Zoning	%
BI/PI Plaintiffs Medical Malpractice* (Plaintiff Practice Supplement)	%	Oil/Gas/Minerals* (Oil/Gas/Minerals Supplement)	%
BI/PI Plaintiffs Other* (Plaintiff Practice Supplement)	%	Patent* (Intellectual Property Supplement)	%
BI/PI Plaintiff Product Liability* (Plaintiff Practice Supplement)	%	Probate/Wills/Estates* (Estates and Trusts Supplement)	%
Civil Rights/Discrimination	%	Public Utilities	%
Collection/Repossession* (Bankruptcy & Collections Supplement)	%	Real Estate-Commercial* (Real Estate Practice Supplement)	%
Commercial Law	%	Real Estate-Escrow Agent* (Real Estate Practice Supplement)	%
Communication/FCC	%	Real Estate-Residential* (Real Estate Practice Supplement)	%
Construction/Building Contracts	%	Real Estate-Syndication/Development* (Real Estate Practice Supplement)	%
Consumer Claims	%	Real Estate-Title Work* (Title Agency Supplement)	%
Copyright/Trademark* (IP Supplement)	%	School Law	%
Corporate-General	%	Securities/Bonds/Secured Transactions/Loans* (SEC Supplement)	%

Corporate Formation	%	Social Security Law	%
Criminal	%	Taxation Corporate-Opinions* (Tax Supplement)	%
Domestic Relations	%	Taxation Corporate-Prep* (Tax Supplement)	%
Eminent Domain	%	Taxation-Individual* (Tax Supplement)	%
Employee Benefits/ERISA	%	Water Rights Law	%
Entertainment/Sports* (Entertainment Supplement)	%	Workers Compensation-Defense	%
Environmental* (Environmental Supplement)	%	Workers Compensation-Plaintiff	%
Environmental Litigation* (Environmental Supplement)	%	Other (Please describe below or on a separate sheet):	%

If gross revenue or billable hours are shown for any area of practice indicated by\*, please complete the appropriate underwriting supplement.

20. Does more than 51% of your total billings or gross revenue come from the defense of individuals or corporations in civil or criminal matters?.....  Yes  No

21. Please complete the following chart based upon either your  gross revenue or  billable hours (check one) for each category. The total must equal 100%.

Type of Client	Percentage of Practice	Type of Client	Percentage of Practice
Individuals-High Net Worth (>\$10M assets)	%	Small Public Companies(<\$100M revenues)	%
Individuals-All Other	%	Large Public Companies(>\$100M revenues)	%
Small Private Companies (<\$100M revenues)	%	Fortune 500 Companies	%
Large Private Companies (>\$100M revenues)	%	Government or Public Institutions	%
Non-profit Organizations or Charities	%	Other (please specify):	%

22. Please complete the following chart for your five largest clients based upon either your  gross revenue or  billable hours (check one):

Name	Industry	Areas of Legal Services for Client	Percent of Your Revenue Derived from Client	No. of Years You've Represented

23. Please estimate the number of hours of Pro Bono legal work provided by the firm during the past 12 months. \_\_\_\_\_

24. Do you or any of your attorneys or non-attorneys provide professional services as an accountant, insurance agent or broker, investment advisor, real estate agent or broker, securities agent or broker, or any other professional service outside the practice of law?..... Yes  No  
If yes, please provide details on a separate sheet, including the member's name, type of services provided, the percentage of the individual's time spent rendering these services, name under which services are provided, a copy of the letterhead used, and the professional liability carrier and policy limit for such services:

25. Do you provide any unique service or product to clients not generally available from other law firms?... Yes  No  
If yes, please provide details on a separate sheet, including a description of the service or product, whether it is provided by your firm or an outside entity, and why it is unique:

26. Do you or any of your attorneys act as a public defender, prosecuting attorney, public official, or as in-house legal counsel of any corporation or governmental agency, or as an independent contractor or Of Counsel to another firm?..... Yes No

*If yes, please provide details on a separate sheet, including a copy of the letterhead used, the percentage of the individual's time spent rendering these services, if it is an elected position and the method of payment:*

27. Have you or any of your attorneys or former attorneys, at any time in the past six years, provided any legal services or served as a fiduciary, committee member, director, officer, partner or employee of any Financial Institution?...YesNo  
*If yes, please complete the Financial Institutions Practice Supplement.*

28. Have you or any of your attorneys or former attorneys, at any time in the past six years, provided legal services:  
a. To issuers, underwriters or affiliates, or purchasers, with respect to the issuance, offering or sale of securities?.....Yes No  
b. In any way related to the formation, syndication, promotion or management of any limited partnerships?YesNo  
c. In any plaintiff class action or mass tort cases?.....Yes No  
*If yes to a. or b. please complete the Securities Supplement.*  
*If yes to c. please complete the Plaintiff Practice Supplement.*

**Outside Interests**

29. Do you or any of your attorneys:  
a. Serve in the position of Director, Officer, or Partner of any client business or organization?..... Yes No  
b. Hold an equity or debt interest in any business or organization that is also a client of the firm?.....Yes No  
c. Serve as an employee of any business or organization other than the applicant firm?..... Yes No  
*If yes to any part of the above question, please complete the Outside Interest Supplement..*

**Advertising**

30. Do you advertise your legal services?..... Yes No  
*If yes, please indicate in which of the following media and include a copy of such advertising and/or transcript.*  
 Yellow Pages  Fliers  Newspapers  Periodicals  Radio  Television  Internet

**Website/Pre-Paid Legal/Office Sharing**

31. Do you maintain a website?..... Yes No  
If yes:  
a. Is the website used to provide legal advice?..... Yes No  
b. Is the website used to obtain information regarding clients or potential clients?..... Yes No  
c. Does the website include any disclaimers about reliance upon statements on the website or legal advice in states where the firm is not admitted to practice?..... Yes No

32. Do you or any of your attorneys provide any services in connection with any prepaid legal services plan?Yes No  
*If yes, please describe:*

33. Do you share office space with any firm or attorney(s) who is/are not members of your firm?.....Yes No  
*If yes, please describe the arrangement and list all attorneys by name:*

**RISK MANAGEMENT**

---

**New Client Acceptance**

34. Do your new client acceptance procedures require an evaluation of the merits of the client's case, consider the reasonableness of the client's expectations, fit with your firm's current areas of practice, and include a review of potential conflicts of interest, before any new matter can be accepted?.....Yes No  
*If yes, are these procedures in writing?..... Yes No*  
*If no, please describe your Client Acceptance Procedures:*

**Docket/Calendar Systems**

35. Does your Docket/Calendar system utilize at least two individuals to monitor the input, review, and oversight of all critical dates?.....Yes No

36. Indicate the Docket/Calendar system(s) utilized by your firm:

- Computer/Calendar Software
- Individual Attorney Diaries
- Docket Clerk/Administrator
- Outsourced Calendar Management
- Centralized/Includes Branch Offices
- Duplicate entry of all dates
- Other (describe)

**Potential Conflict Avoidance Procedures**

37. Indicate the method(s) used to check for potential Conflicts of Interest:

- Oral/Memory
- Computer
- Index File
- Conflict/Risk management Committee
- Perpetual Calendar
- Client List
- Other (Describe):

38. Do your Conflict of Interest avoidance procedures:

a. Include:

- 1. Your current and former clients?.....Yes No
- 2. Clients of predecessor firms?.....Yes No
- 3. Clients of merged or acquired firms?.....Yes No
- 4. Lateral hires?.....Yes No
- 5. Matters or clients you have declined?.....Yes No

b. Review related and opposing parties?.....Yes No

c. Require individual review of potential conflict and acknowledgement by all attorneys in all offices before commencing legal work?.....Yes No

d. Prohibit representation that is potentially adverse to a current or former firm client?.....Yes No

e. Require written disclosure of the potential conflict to all clients?.....Yes No

f. Require written consent from all parties to a potential conflict prior to performing legal services?.....Yes No

g. Prohibit representation where any attorney has any kind of financial interest in the proposed client or subject matter of the representation, other than traditional hourly or contingent legal fees?.....Yes No

**Client Communication**

39. Do you use written fee or retainer agreements or engagement letters when accepting work?.....Yes No  
*If no, please explain how you document the scope of engagement and cost of services being provided:*

40. Do you use written declination or non-engagement letters when declining work?.....Yes No  
*If no, please explain how you document that the firm is not representing the potential client:*

41. Do you use written termination letters when withdrawing or terminating representation?.....Yes No  
*If no, please explain how you document that the firm is no longer representing the former client:*

42. What is the approximate outstanding amount of your accounts receivable, as a percentage of your annual gross revenues, for each of the following periods:

30 Days \_\_\_\_\_ 60 Days \_\_\_\_\_ 90 Days \_\_\_\_\_ 120 Days \_\_\_\_\_

43. Do you have any contingent fee billing arrangements or billing structures other than the billable hour?.. Yes  No

44. Do you have a policy against suing for fees?..... Yes No  
*If no:*

a. How many suits for fees have there been in the past two years?.....\_\_\_\_\_

b. Is each file cold reviewed by firm management or an uninvolved attorney for potential malpractice claims prior to bringing any such suit?..... Yes No

c. Please provide the estimated average fee suit amount.....\$\_\_\_\_\_

d. Please provide the number of open fee suits.....\_\_\_\_\_

45. Do you refer all collection matters concerning outstanding fees to a Collection Agency? .....  Yes  No
46. If you are a sole proprietor, have you made arrangements with another attorney to handle your cases in the event of your extended absence from your practice?..... Yes  No  
*If yes, please list name and address:*

**FIRM HISTORY**

47. Please complete the following chart for all predecessor firms (predecessor firm means any law firm that is dissolved or inactive and is no longer rendering professional services, and either 1) at least 50% of the principals, owners, officers, or partners of such firm have joined your firm or another predecessor firm; or 2) some or all of such firm's principals, owners, officers, or partners have joined you and more than 50% of such firm's assets have been assigned or transferred to your firm).

Name of Predecessor Firm	Date Established	Date Dissolved	Total Number of Principals, Owners, Officers, and Partners at Dissolution	Number of Principals, Owners, Officers, and Partners Who Joined Successor	At Least 50% of Assets Assumed by Successor
					<input type="checkbox"/> Yes <input type="checkbox"/> No
					<input type="checkbox"/> Yes <input type="checkbox"/> No
					<input type="checkbox"/> Yes <input type="checkbox"/> No

48. How many attorneys have left your firm in the past 12 months?.....  
*Please provide names and departure dates on a separate sheet if this is a Travelers renewal.*

49. How many attorneys have joined your firm in the past 12 months?.....  
*Please complete a New Attorney Information Supplement for each new attorney if this is a Travelers renewal.*

**PRIOR INSURANCE AND CLAIM HISTORY**

50. During the past seven years, has any professional liability claim or suit been made or brought against any of the following:  
 a. You, your firm, or any member of your firm?..... Yes  No  
 b. Any predecessor firm?..... Yes  No  
 c. Any former member of your firm or predecessor firm for legal services while a member of such firm?.. Yes  No  
*If yes to any of the above, please provide the number of claims or suits and complete a Claim, Suit, or Incident Supplement for each claim or suit.....*

51. Do you or any member or employee of your firm have knowledge of any incident, act, error, or omission that is or could be the basis of a claim under this proposed professional liability policy?.....  Yes  No  
*If yes, please provide the number of incidents, acts, errors, or omissions and complete a Claim, Suit, or Incident Supplement for each such incident, act, error, or omission.*

52. Please complete the following chart for all lawyers professional liability insurance coverage carried by your firm during the past three years. If currently uninsured, please check .

	Carrier	Policy Period	Limits	Deductible	Premium	Number of Attorneys	Retroactive Date	Reporting Period Purchased
Current year								<input type="checkbox"/> Yes <input type="checkbox"/> No
Prior Year 1								<input type="checkbox"/> Yes <input type="checkbox"/> No
Prior Year 2								<input type="checkbox"/> Yes <input type="checkbox"/> No

53. What is the inception date of your firm's first claims-made policy maintained without interruption?.....

54. Does your current policy contain any exclusions or coverage limitations tailored specifically to your firm?..... Yes No  
*If yes, provide details:* \_\_\_\_\_
55. Have you or any person or entity seeking coverage under this proposed policy ever been declined professional liability insurance or had such insurance non-renewed or cancelled, other than for nonpayment of premium? (Missouri applicants: do not complete)?..... Yes No  
*If yes, please provide details:* \_\_\_\_\_

**COMPENSATION NOTICE**

**Important Notice Regarding Compensation Disclosure**

For information about how Travelers compensates independent agents, brokers, or other insurance producers, please visit this website: [http://www.travelers.com/w3c/legal/Producer\\_Compensation\\_Disclosure.html](http://www.travelers.com/w3c/legal/Producer_Compensation_Disclosure.html)

If you prefer, you can call the following toll-free number: 1-866-904-8348. Or you can write to us at Travelers, Enterprise Development, One Tower Square, Hartford, CT 06183.

**FRAUD WARNINGS**

**Attention: Insureds in AR, CO, DC, KY, LA, NJ, NM, NY, and OH**

Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information, or conceals for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime, and may also be subject to a civil penalty.

(In New York, the civil penalty is not to exceed five thousand dollars and the stated value of the claim for each such violation.)

(In Colorado, any insurance company or agent of an insurance company who knowingly provides false, incomplete, or misleading facts or information to a policyholder or claimant for the purpose of defrauding or attempting to defraud the policyholder or claimant with regard to a settlement or award payable from insurance proceeds shall be reported to the Colorado Division of Insurance within the Department of Regulatory Agencies.)

**Attention: Insureds in FL**

Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information, or conceals for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a felony of the 3<sup>rd</sup> degree, and may also be subject to a civil penalty.

**Attention: Insureds in ME, TN, VA, and WA**

It is a crime to knowingly provide false, incomplete, or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines, and denial of insurance benefits.

**Attention: Insureds in PA**

Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties.

**SIGNATURE AND AUTHORIZATION**

---

The undersigned authorized representative of the firm, or individual if this application is for an individual, agrees to all of the following:

- The statements and representations made in this application are true and complete and will be deemed material to the acceptance of the risk assumed by Travelers in the event an insurance policy is issued.
- If the information supplied in this application changes between the date of the application and the effective date of any insurance policy issued by Travelers in response to this application, you will immediately notify us of such changes, and we may withdraw or modify any outstanding quotation or agreement to bind coverage.
- Travelers is authorized to make an investigation and inquiry in connection with this application.
- Travelers is not bound or obligated to issue any insurance policy or to provide the insurance requested in this application.

---

Signature\* (Partner, Member, Officer, Shareholder)

Date

---

Name (print)

Title

---

\*If you are electronically submitting this application to Travelers, apply your electronic signature to this form by checking the Electronic Signature and Acceptance box below. By doing so, you hereby consent and agree that your use of a key pad, mouse, or other device to check the Electronic Signature and Acceptance box constitutes your signature, acceptance, and agreement as if actually signed by you in writing and has the same force and effect as a signature affixed by hand.

**Electronic Signature and Acceptance**

**Important note:** This application is not a representation that coverage does or does not exist for any particular claim or loss, or type of claim or loss, under any insurance policy issued by Travelers. Whether coverage exists or does not exist for any particular claim or loss under any such policy depends on the facts and circumstances involved in the claim or loss and all applicable wording of the policy actually issued.

**INSURANCE AGENT OR BROKER MUST COMPLETE THE FOLLOWING:**

---

Submitting agency name

Direct

Sub-produced

Address (street, city, state, zip code)

Phone

Fax

Email

Licensed producer name

License number

---

**ADDITIONAL INFORMATION**

In the section below you may provide additional information to any of the questions in this application (reference the question number).