

# LEXINGTON INSURANCE COMPANY

## APPLICATION FOR LONG-TERM CARE FACILITIES (Nursing Homes, Assisted Living, Residential Facilities)

### PROFESSIONAL & GENERAL LIABILITY INSURANCE

#### A. INSTRUCTIONS

1. Please type or print clearly.
2. Answer ALL questions completely leaving no blanks. If any questions do not apply, print N/A in the space.
3. If additional space is needed to answer any questions fully, attach a separate page.
4. This application must be completed, dated and signed by a principal or officer of the business.

#### B. ATTACHMENTS

Please include the following attachments with this application:

1. Attachment #1 – Schedule of Locations to be covered.
2. Facility Quality Measures/Indicator Reports for a six month period not older than 90 days
3. Organizational Chart.
4. Historical Bed Count by State for the past 10 years.
5. 10 Years of Company Produced Loss Information.
6. Most Recent CPA Prepared Financial Statements.
7. Resident Admission Agreement.
8. Advertisements and Marketing Material.
9. For Assisted Living Facilities – Description of levels of service with number of Residents at each level.

#### C. GENERAL INFORMATION

1. New Application  If Renewal, please give policy #
2. Applicant Name:
3. Street Address:
4. Telephone:
5. Contact Person for Risk Management Survey:
6. Title:
7. Type of Operation:
8. Total Number of Locations:
- \*\*\* Attachment #1 must also be completed. \*\*\*
9. Number of Years Applicant has been:
- |                                  |                      |
|----------------------------------|----------------------|
| a. Operating                     | <input type="text"/> |
| b. Owned by Present Owners       | <input type="text"/> |
| c. Managed by Present Management | <input type="text"/> |



5. Are you planning to acquire or open any new locations in the next year?

YES	NO

If yes, please list facility location, # licensed beds and beds classification:

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6. Do you operate or manage any locations for which you are NOT applying for coverage?

YES	NO

If yes, please describe:

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**F. SCHEDULE OF LOCATIONS TO BE COVERED**

\*\*\* ATTACHMENT #1 Must be Completed \*\*\*

**G. LICENSING / CERTIFICATION**

1. Has your state license for any location been limited, suspended or revoked within the last three years?

YES	NO

If yes, please describe:

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2. Has your Medicare or Medicaid certification for any location been limited, suspended, or revoked within the last three years?

YES	NO

If yes, please describe:

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3. Have any of your locations been placed under Immediate Jeopardy during the past three years?

YES	NO

4. Are there any current investigations, aside from routine surveys, into the applicant's operation by any other government agency/body?

YES	NO

If yes, please describe:

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**H. ADDITIONAL SERVICES**

1. Please indicate if any of the following services are provided at your facility. For any service offered marked "Yes", on a separate sheet provide a detailed description of the services being provided.

	<u>Employed</u>		<u>Contracted</u>		<u>Insurance Limit Required</u>
	YES	NO	YES	NO	
a. Physicians					
b. Dentists					
c. Podiatrists					
d. Chiropractors					
e. Psychologists/Psychiatrists					

	<u>Service Offered</u>		<u>Contracted</u>		<u>Insurance Limit Required</u>
	YES	NO	YES	NO	
f. Occupational Rehabilitation					
g. Respiratory Therapy					
h. Physical Therapy					
i. Speech Therapy					
j. Alzheimer's Special Unit					
k. Alcohol or Drug Treatment					

**2. Are Certificates of Insurance obtained and updated annually for all professional services that are contracted?**

YES	NO

**3. Additional Services:**

- a. Do you have an in-house pharmacy?  
 i.) If yes, number of employed pharmacists:  
 ii.) If yes, report total annual sales:

YES	NO

- b. Do you offer Home Health?

If yes, give the number of visits per year, by location:


- c. Do you offer Adult Day Care?  
 i.) If yes, do you administer medication?  
 ii.) If yes, do you provide transportation?  
 iii.) If yes, do you have Alzheimer patients?

YES	NO

- iv.) If yes, average daily attendance, by location:


- d. Do you have any non-geriatric chronic care / rehab beds?

If yes, describe the amount and type of services provided:

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YES	NO

- e. Do you offer on site Day Care for Children?

If yes, average daily attendance, by location:


YES	NO

- f. Are any other Social Services provided?

If yes, provide detailed description with exposure amount:

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YES	NO

- g. Are there any other Services and/or Products offered that are NOT documented above?

If yes, describe:

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YES	NO

**I. ADMINISTRATION AND STAFFING**

1. For EACH facility for which you are applying for coverage, do you:

- a. Employ a full-time Medical Director?
- b. Employ a full-time Director of Nursing?
- c. Employ a full-time Risk Manager?
- d. Do you have any leased Employees?
- e. Do you have any temporary Employees?

YES	NO	
		<b>Number</b>

2. Describe how Risk Management is structured within your facility?

3. For all employees, prior to hiring, do you check:

- a. Educational background and training?
- b. Work background with at least two previous employers?
- c. Criminal records?
  - i.) Local?
  - ii.) State?
  - iii.) National?
- d. Driving Record?
- e. Credit Reports?
- f. Drug Tests?

YES	NO

4. Is any part of your workforce unionized?

If yes, please describe:

YES	NO

5. In the past five years have there been any actual, or threatened work stoppages/strikes? If yes, please explain:

YES	NO

6. Do you have written policies that address each of the following:

- a. Workplace rules?
- b. Expected Standards of Patient Care?
- c. Charting Requirements for Staff Members?
- d. Grievance Procedures for Employees?
- e. Competency based written performance evaluations?
  - i.) Are these given to all employees at least annually?
- f. Progressive discipline program for under-performing employees?
- g. Are exit interviews conducted following all employee terminations?
  - i.) Are results of these interviews documented in writing?

YES	NO

- h. Do you have an on-going training program?
  - i.) Are all employees required to attend?
  - ii.) Who is responsible in your organization for training of employees (title)?
  - iii.) How often are training sessions held?

YES	NO

Describe training sessions held over the past 12 months?

**J. PATIENT INFORMATION**

**1. Patient Information**

- a. Do you require a full physical examination of every patient prior to admittance?
- b. Is a nursing assessment conducted for every new patient?
- c. Does every resident sign a Resident Agreement upon entering your facility?
- d. Does this agreement contain a mandatory arbitration clause where allowed?
- e. Does this agreement contain a limitation of liability clause where allowed?
- f. Do you have a written grievance procedure for Residents (attach copy)?
- g. Do you have a written grievance procedure for family members (attach copy)?
- h. Do all patients have their own attending physician ?
  - i.) If no, who performs the role of attending physician?

YES	NO

- i. Who determines if a patient must be transferred to another facility for further medical diagnosis or treatment?

- j. Do you obtain advance written consent from the patient or guardian that allows your facility to provide non-emergency medical care when it is needed?

YES	NO

**2. What is your policy on the charting requirements of attending physicians?**

- a. Do you have any employed physicians on staff?
- b. Do you retain a physician on-site or on-call on a 24 hour basis?

YES	NO	Number

**3. Do you accept any residents under the age of 50?**

If yes, please explain:

YES	NO	Number

**4. Do you accept pediatric patients (0-18 Years of Age)?**

If yes, please explain:

YES	NO	Number

**5. Do you accept any non-geriatric residents with mental disabilities?**

Please explain:

YES	NO	Number

**K. LOSS HISTORY**

1. A claim summary showing each professional and commercial general liability claim or suit brought against your company during the last ten years is a mandatory part of this application. If this claims summary is not included with the application, the application may not be processed.

Include the following information for each claim:

- a) Date of loss / occurrence / medical incident.
- b) Date loss was reported to the insurance company.
- c) Name of facility where loss took place.
- d) Brief description of the loss.
- e) Amount of indemnity, defense and current reserve.
- f) Current status of the claim (open or closed).

2. Indicate the source of this loss information.

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3. Indicate the valuation date of this loss information

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4. Does loss information include ALL historical losses for ALL insured locations?

YES	NO

If no, please explain:

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5. Have you EVER been sued by, or have you EVER had a request for records from, the law firm of Wilkes & McHugh?

YES	NO

If yes, please explain:

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6. Are you aware of any facts, incidents, or circumstances that may lead to a claim in the next 12 months?

YES	NO

If yes, please explain:

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Note: Failure to disclose **KNOWN** facts, incidents, or circumstances that subsequently leads to a claim will void coverage under the policy.

**L. EXCESS LIABILITY INFORMATION**

1. If you are applying for coverage on an excess basis, list all Primary Liability and Workers Compensation policies.

Type of Insurance	Policy Number	Insurance Company	Policy Period		Limits	Premium
			From	To		

2. Are you applying for excess auto coverage?

YES	NO
YES	NO

a. Does your automobile liability policy cover hired and non-owned autos?

If yes, indicate the number of:

	Owned	Leased
i.) Cars		
ii.) Ambulances		
iii.) Light Trucks		
iv.) Vans / Buses		
v.) Others, Describe below:		

3. If applying for excess auto coverage, do you have any vehicles garaged in any of the following states?

	YES	NO	Number
a. Ohio			
b. Florida			
c. Louisiana			
d. Indiana			
e. Vermont			
f. New Hampshire			

YES	NO

4. Do you reject uninsured / underinsured motorist coverage in the above states?

5. List any auto liability claims or suits made or brought against your facility during the past five years for amounts greater than \$25,000? If none, state none.

Date of Loss	Description of Loss	Status Open/Closed	Paid Amount	Reserve Amount



THIS APPLICATION DOES NOT BIND THE APPLICANT OR THE COMPANY, NOR DOES IT OBLIGATE THE COMPANY TO ISSUE A POLICY OR INSURE ANY SERVICES. HOWEVER, IT IS AGREED THAT SHOULD A POLICY BE ISSUED, THIS APPLICATION WILL BE ATTACHED TO AND MADE A PART OF THE POLICY.

**NOTICE:**

THE LIMIT OF LIABILITY IN THE POLICY, IF ISSUED, MAY BE REDUCED OR COMPLETELY EXHAUSTED BY CLAIM COSTS AND/OR LEGAL DEFENSE. IN SUCH EVENT, THE COMPANY SHALL NOT BE LIABLE FOR ANY JUDGEMENT, SETTLEMENT OR CLAIM COSTS OR LEGAL DEFENSE COSTS WHICH ARE IN EXCESS OF THE LIMITS OF LIABILITY STATED ON THE DECLARATIONS PAGE OF THE POLICY.

THE UNDERSIGNED(S) CERTIFIES THAT HE/SHE IS THE DULY AUTHORIZED REPRESENTATIVE(S) OF EACH PROPOSED INSURED WHO SUBMITS THIS APPLICATION TO THE LEXINGTON INSURANCE COMPANY FOR A POLICY OF INSURANCE. THE STATEMENTS AND INFORMATION ABOVE AND ALL SCHEDULES AND DOCUMENTS SUBMITTED THAT THE UNDERWRITER RECEIVES, ARE DEEMED PARTS OF THE APPLICATION (ALL OF WHICH SCHEDULES AND DOCUMENTS SHALL BE DEEMED ATTACHED TO THE POLICY AS IF PHYSICALLY ATTACHED THERETO), AND THE WORD "APPLICATION" REFERS TO ALL OF THE FOREGOING.

EACH PROPOSED INSURED REPRESENTS THAT THE STATEMENTS SET FORTH IN THE APPLICATION ARE TRUE AND CORRECT, AND THAT REASONABLE EFFORTS HAVE BEEN MADE TO OBTAIN INFORMATION SUFFICIENT FOR ACCURATE PROPOSED INSURANCE. IT IS FURTHER AGREED THAT EACH POLICY, OR RENEWAL THEREOF, IF ISSUED, IS ISSUED IN RELIANCE UPON THE TRUTH OF THE REPRESENTATIONS AND INFORMATION IN THE APPLICATION.

EACH PROPOSED INSURED UNDERSTANDS AND AGREES THAT ANY INSURANCE POLICY ISSUED BY THE COMPANY SHALL BE SUBJECT TO RESCISSION IF THIS APPLICATION CONTAINS ONE OR MORE MISREPRESENTATIONS OR OMISSIONS MATERIAL TO THE ACCEPTANCE OF THE RISK BY THE COMPANY.

IF THE INFORMATION SUPPLIED ON THIS APPLICATION OR ATTACHMENTS THERETO CHANGES BETWEEN THE DATE OF THIS APPLICATION AND THE INCEPTION DATE OF THE POLICY, THE APPLICANT WILL IMMEDIATELY NOTIFY THE COMPANY OF SUCH CHANGES.

**Applicant Signature**

**Title**

**Date**